



# REGIVE CAPITAL

OUR PURPOSE. OUR PEOPLE. OUR AFRICA.

# REGIVE CAPITAL

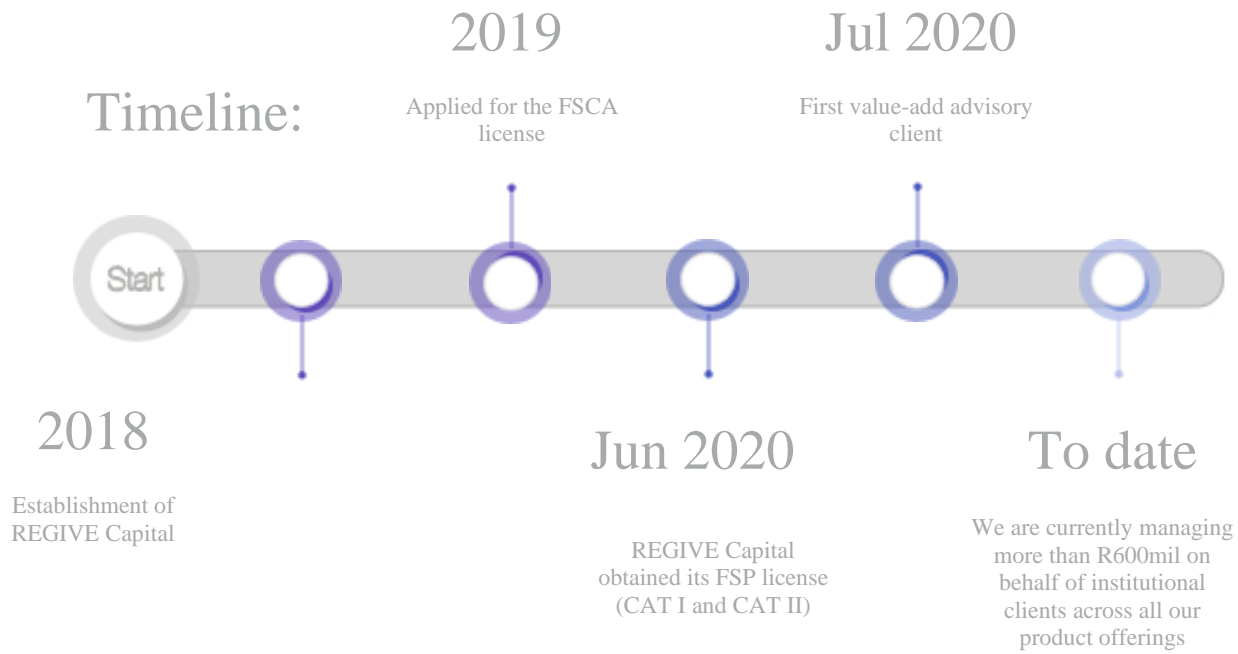
COMPANY PROFILE 2024



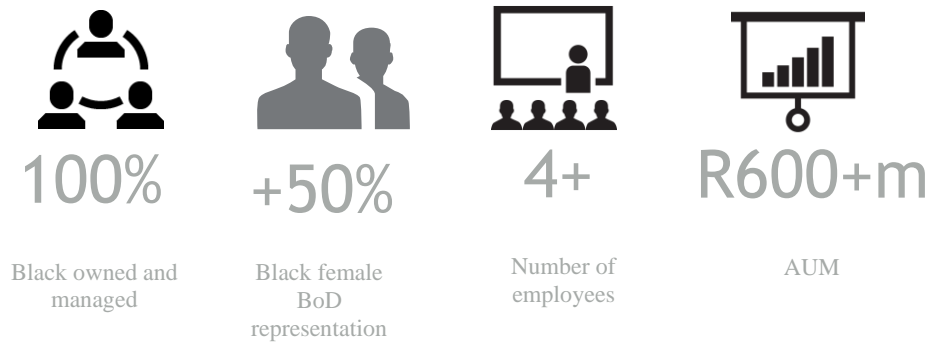
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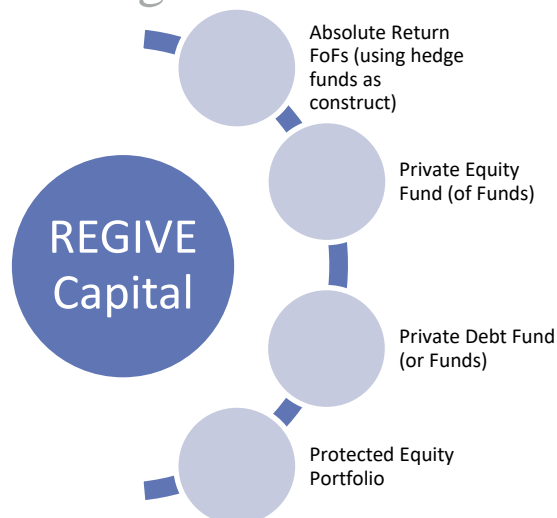
## Timeline:



## REGIVE in numbers:



## Product Offering:





## REGIVE (ri: 'giv)

1. To give again that which has been received as a gift.
2. To give back; restore.

“Our sense of elevation at this moment also derives from the fact that this magnificent product is the unique creation of African hands and African minds” – **Thabo Mbeki, “I am an African” speech**

REGIVE Capital is an authorised financial services provider (FSP no: 50522) and a subsidiary of REGIVE Investment Group.

The African continent continues to punch below its weight and has been facing many challenges of various form. At the core of these challenges is high level of unemployment that leads to prevailing poverty, failing democracy and wars normalised. We risk seeing communities grow more vulnerable to most dangerous adversaries like hunger, crime, corruption etc. We continue to run in silos trying to resolve our day-to-day challenges as countries with constraint resources available to our disposal. However, Africa is turning things around, moving from what was previously called the “dark continent” and now seen as the emerging “investment frontier”.

It is our duty to describe, define and share this continent, to itself and to other parts of the world. We must catapult ourselves from being passive recipients to being active participants in providing evolving solutions to our problems. Africa has been blessed with huge institutional capital such as retirement funds, sovereign funds, insurance money that the current stock markets cannot entirely accommodate, that if used effectively and responsibly can solve some of these challenges. If the capital is pooled together to create scale, coupled with the ingenuity of our people - unemployment and abject poverty will be things of the past. Our clients’ capital carries power to transform Africa.

It is for this reason that REGIVE Capital accepted the calling of being part of the solution to these African challenges. We are a pan African financial services firm offering discretionary investment management and advisory services, with a primary focus on absolute returns (using hedge funds as construct), private equity, private debt and structured product solutions, to corporate and institutional investors.

“Though the challenges of the present time, for our country, our continent and the world are greater than those we have already overcome, we face the future with confidence” – **Nelson Mandela**



## Group CEO

Our aim is to create a business and solutions that address socio-economic issues of our clients without compromising on the profits necessary to pay members when they retire.

We took a conscious decision not to do business as usual, but to accept that in our business, everyone is part of a broader social partnership. We strive to be a continental asset that the current and future generation will be proud of.

REGIVE Capital aim to change the narrative about Africa and make sure the international investor community take Africa seriously. We are closing the chasm between fact and perception.

### Our PURPOSE

Our purpose, which is our vision, is to be a prime investment platform that pools our clients' long-term capital, while making available modern financial tools and exceptional human resources in solving these pressing challenges our clients and communities in Africa are facing today. We are focused with the singularity of purpose to wipe out this relatively new inequality, driven by stubbornly high levels of unemployment that leads to increasing levels of poverty. Our social aspect in what we do is job creation, allowing our people to regain their self-esteem, dignity and pride.

Institutional and other trust monies in the form of retirement funds, sovereign funds, insurance funds etc., can be pooled together and be used to solve these social challenges without compromising on profit or returns. Each country has some form of national development plan, which can be achieved through regional and continental integration. It is about how we choose to use this capital in the most effective, efficient, potent manner to be a force for good.

GUGULETHU PRIVATE EQUITY FUND (OF FUNDS) is our private market portfolio that aim to create new corporates that will in turn create new markets and jobs. The new companies will eventually be listed in the local or regional stock exchanges and give members an opportunity to invest on their individual basis even post-retirement. If more jobs are created, there will be more saving pool being created and more tax being collected. Our absolute return portfolios integrate transformation and job creations in its structuring of portfolios

We have integrated UN Sustainable Development Goals in our investment process and decision making.

# Our people are our greatest asset. They are nurtured to contribute meaningfully to our clients and society.

## Our PEOPLE

Africa is the second most populous continent with about 1.2 billion people or about 16% of the world's population. Over 50% of Africans are under the age 25. These young people continue to find ways possible to escape their abject poverty by escaping to Europe and other developed countries for greener pastures, however some dying in the process. Others who are lucky to find employment in the continent remain wondering in their workplace if they are at the right place and doing the right thing.

There is nothing more important in our role as leaders to create a conducive environment and enabling culture, wherein staff members, irrespective of age, colour, creed, gender or orientation, can germinate and realise their full potential at workplace.

At REGIVE Capital we have created an ecosystem that is unique and germane to our organisation. That ecosystem is a nurturing and empowering to our people for them to think independently and contribute meaningfully to society. Our staff are shareholders in the business through REGIVE Staff Trust.

## Our AFRICA

We respect the sovereignty of each country we invest in and the laws that governs it. We strongly agree that unlocking Africa's full potential will require successful collaboration between national governments, financial institutions and companies with the ability to innovate, capacity to deliver major projects and willingness to take on long-term commitment. Another big commitment is payment of tax in countries in which we invest.

It is also our responsibility to hold the national government of the countries to account on the tax spent, commitment to crushing corruption and developing an environment that allow business to invest, grow the economy and create jobs without which we will not have a future worth sharing. Furthermore, it is our responsibility to make sure that key state institutions (similar to chapter 9 institutions in South Africa) are protected, because that is how democracy is derived. The same accountability is extended to fund managers and companies we invest in, particularly around social, environmental and governance matters.

REGIVE encourages collaboration of African institutions, particularly policy makers to have crucial, critical and courageous conversation with each other that will uplift the rest of the continent. This is achieved through our various forums, publication and other visual interactions, themed "Afrologue".

## Our VISION

To be a leading investment platform of long-term capital, modern financial tools and human resources to solve some of the pressing challenges faced by our clients and Africa today and in future.

## Our MISSION

To invest in industries that creates sustainable jobs and bring meaningful transformation through partnership with fund managers; to create an environment that is nurturing to our staff and holding stakeholders in Africa accountable.

## Our *iSPI* VALUES:

(i)ndependent – We strive to remain independent in our pursued to solve challenges faced by our clients.

(S)elfless service – Our clients are our livelihood; we aim to please them at all times.

(P)assion – We are passionate about Africa and alternative investments.

(I)nnovation – Africa is unique and we need to be innovative in solving its unique challenges.

“Our contention is that SA is an integral of the indivisible whole that is Africa. She cannot solve her problems in isolation from and with utter disregard of the rest of the continent.”

- R. Sobukwe

### INVESTMENT PHILOSOPHY

Our investment philosophy is fundamental to how we relate and deploy capital entrusted to us by our esteemed clients. This is anchored on our strategic intent as a business. Risk management is central to our decision-making.

### PURPOSE

Fund managers with a clear purpose that balance profit with ESG (Environmental, Social and Governance) matters will always yield superior returns over time. Strong returns are generated by the ability to find, build and exit exceptional assets and companies in our private market.

### PEOPLE

We are looking for fund managers that represent diverse demographics of the countries they operate in; with an environment that is nurturing and empowering to their employees and less dependent on single individual decisions. We look for credible business partners and teams that are connected to the linguistic, cultural, political, economic and legal intricacies of their geographies.

### AFRICA

When a long-term capital with conscious meets well-reformed and accountable African institutions (including government), success is inevitable. REGIVE Capital focuses on countries where governance is improving, with stable currencies and that are open to reform.

We also like to deal with managers who are willing to embrace inclusion, diversity and transformation.

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We are the African solution to the African problem  
**We are REGIVE Capital**

[Find out more >](#)

Our portfolio construction process harnesses the specialist expertise of single managers and blend them to produce structured solutions to outperform the set benchmarks within a discipline, risk-controlled framework

#### MAPPING OBJECTIVES

Clients return objectives and SRI aspirations

01

02

#### STRATEGY ALLOCATION

Looking at strategy allocation aligned to return objectives

#### MANAGER SELECTION

Best manager to execute such strategies

03

04

#### PORTFOLIO CONSTRUCTION

Combination of strategies that will outperform our strategic objective

#### PORTFOLIO MANAGEMENT

An ongoing process that balances short-term and long-term

05

06

#### PORTFOLIO REVIEW

These involves rebalancing and change in market conditions

### ALTERNATIVE RETURNS

Alternative source of income generation

### DIVERSIFICATION

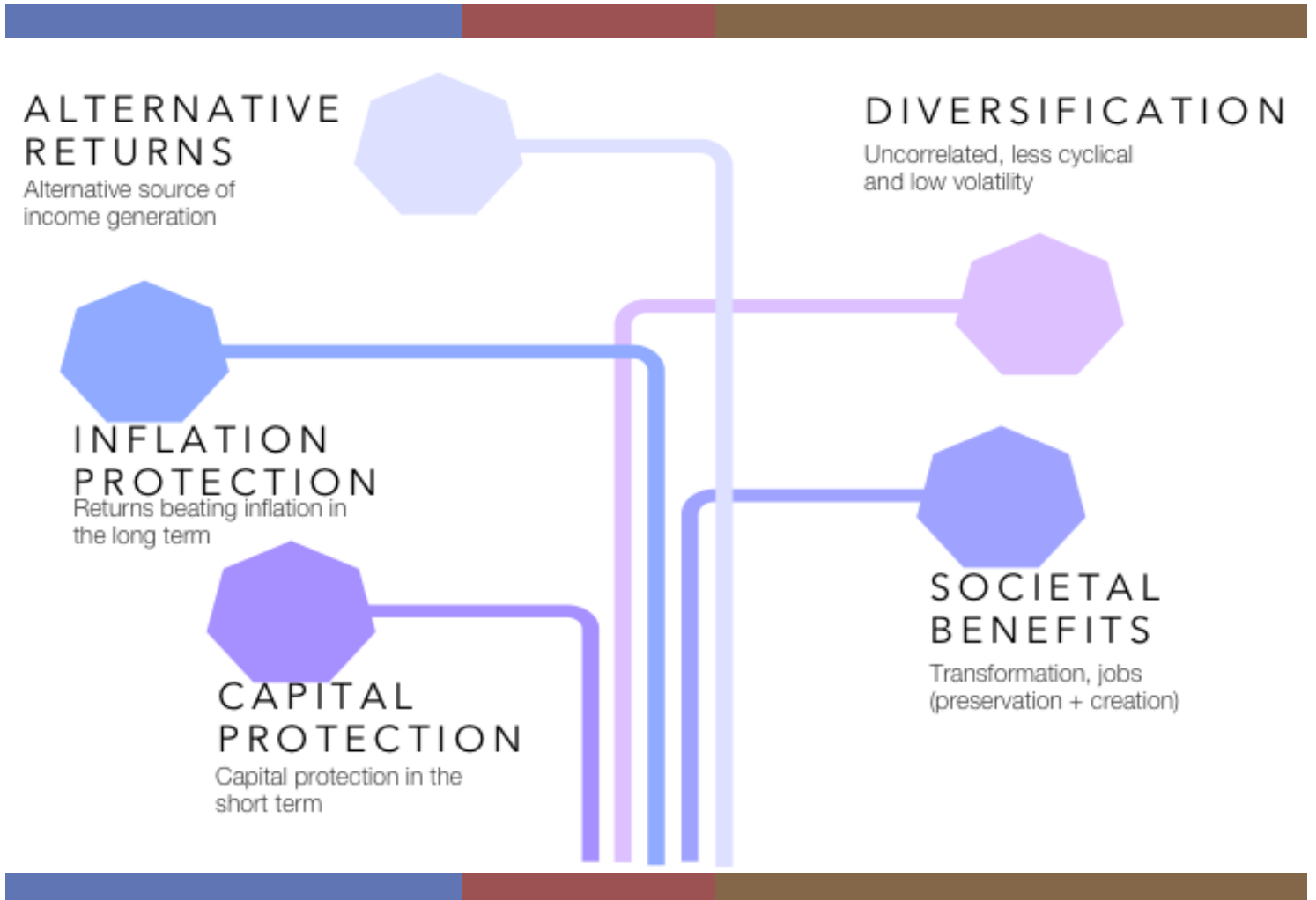
Uncorrelated, less cyclical and low volatility

**INFLATION PROTECTION**  
Returns beating inflation in the long term

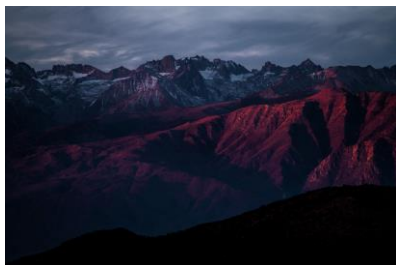
**CAPITAL PROTECTION**  
Capital protection in the short term

**SOCIETAL BENEFITS**

Transformation, jobs (preservation + creation)



“There is no doubt that Africa can finance it’s own development. We know this because Africa finances other people’s development, and always has” – **President Kagame**



#### **ABSOLUTE RETURN**

We offer market uncorrelated SA Multistrategy Absolute Return \Equity Hedged\ Fixed Income Hedge fund of fund portfolio on a segregated basis. Additionally we offer traditional single assets and/or multi asset FoF portfolios.

Target return: CPI + 4% p.a. over rolling 3 years

Liquidity: 30 days



#### **PRIVATE EQUITY**

The GUGULETHU Private Equity Fund (of Funds) is the private market portfolio that is currently open for new investors. This fund invests in diversified sectors using private equity and/or debt instruments. Additionally, the fund is allowed to invest in other strategic private market funds.

Target return: CPI + 6% over rolling 5 years

Liquidity: limited, subjected to the fund terms



#### **PRIVATE DEBT**

We offer pooled SA and Pan Africa private debt (including mezzanine) fund (of funds) solutions to institutional clients denominated in ZAR and/or USD. These portfolios invest in diversified private debt funds with a regional focus.

Target return: CPI + 4% over rolling 5 years

Liquidity: limited, subjected to the funds terms



#### **STRUCTURED SOLUTIONS**

We manage both static and dynamic protected equity mandates, that aim to enhance performance in rising markets while protecting the capital in falling market by using customised structured products.

Target return: variable (normally linked to some index/basket of shares)

Liquidity: fixed for a period or quarterly for dynamic mandates.

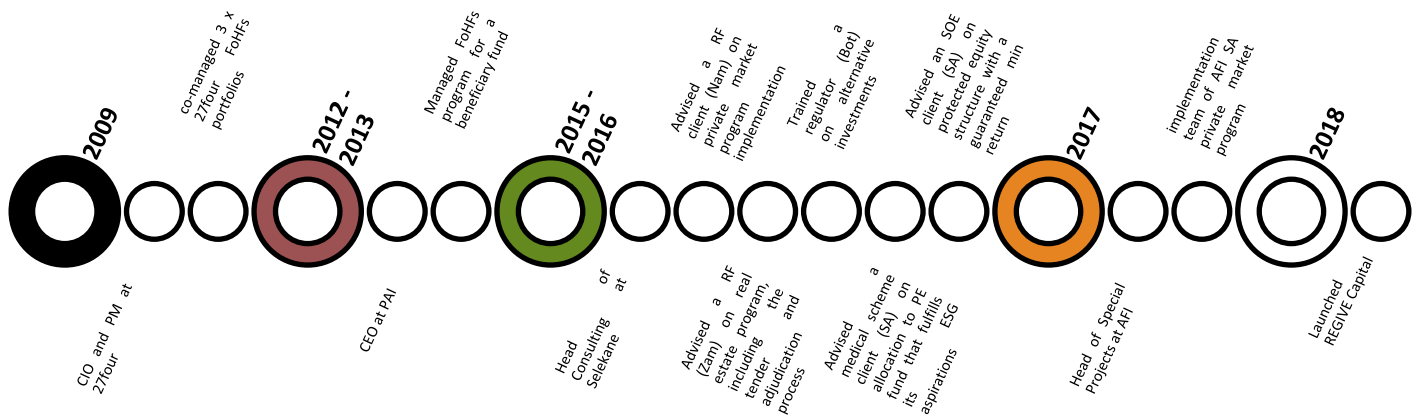
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**Do good while doing well**  
with our private market solutions

**Find out more >**

“Development requires investment; investment in philosophy, investment in organization, investment in vision, and above all, investment in capital” – Benjamin Mkapa



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**We are committed to our PURPOSE.**  
our PEOPLE. our AFRICA.

[Learn more >](#)

“Leadership is not about titles, positions or flowcharts. It is about one life influencing another” – **John Maxwell**

## TRUSTEE EDUCATION

REGIVE Capital takes trustee education serious. The financial services industry is a dynamically changing environment; hence it is critical that our clients are kept informed of any development to ensure they make informed decisions. We facilitate trustee education in the following ways:

- We provide on-site trustee education in topics such as: alternative investments, investing in Africa, private equity, hedge funds, pension fund reforms, PF1230, transformation and manager incubation programs. Where necessary, the industry expert and policy makers will be invited for presentation.
- Our “AFROLOGUE Insight” newsletter that deals with African socio-economic matters that are current such as new products, changes in regulation, major development in the African continent, views from experts etc.

## CLIENT COMMUNICATION

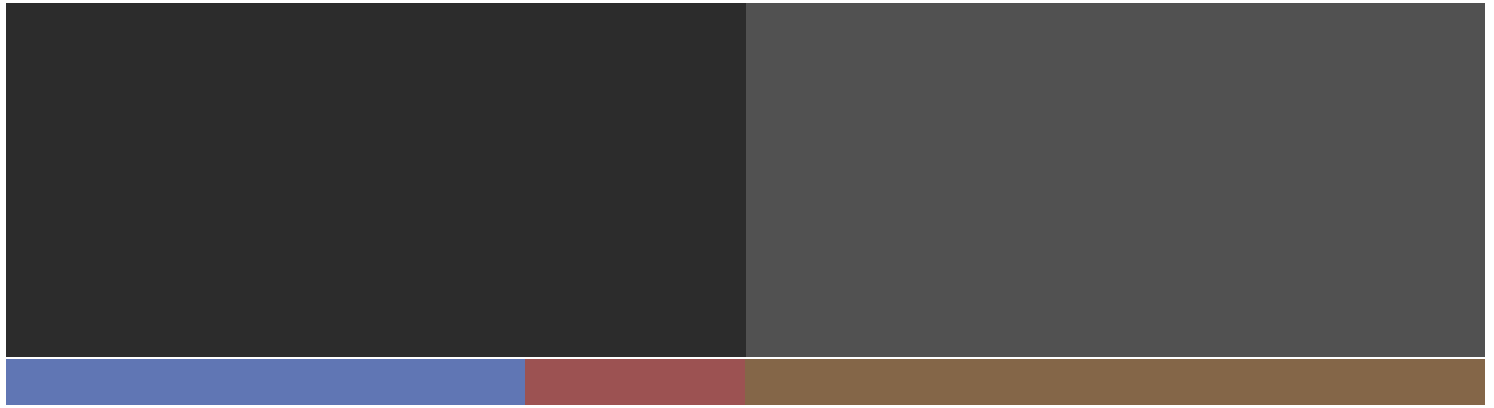
This is based on individual client requirements, and typically this would include:

- Provision of weekly estimates of our portfolio returns.
- Provision of month-end reports. Our client friendly approach ensures that our reports and statistics are easily understood and are helpful indicators of managers and portfolios investment activities.
- Quarterly detailed reports that would include a thorough analysis and update on investment policy, asset allocation, managers, any major issues worth reporting on. This would include a presentation to the Board of Trustees and/or investment committees.

## CORPORATE GOVERNANCE POLICY

We are committed to the highest standards of the corporate governance as embodied in King IV report of Corporate Governance in South Africa. The board is committed to ensuring that the principles of the Code of Corporate Practices and Conduct are practiced and adhered to. In keeping with governance responsibilities, the directors have established mechanisms and policies appropriate to the company’s business to ensure compliance. We have three independent non-executive directors, of which majority are females.

REGIVE Capital supports the principles of transparency, ethical behavior and honesty in all its business dealings. We subscribe and incorporate CRISA principles and UN PRI Principles for Responsible Investment.



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